## Wilo inaugurates new facility in Dubai



From left to right: Yunjoong Kim (Wilo SE); Georg Weber (CTO, Wilo SE); Mohammed Al Muallem (chairman of DP World and Jafza); Peter Fischer (German Ambassador to the UAE) and Yasser Nagi (group director sales area MENA, Wilo) at the opening of the new Wilo representative office in Dubai.

The Wilo Group has officially opened its new facility in Jafza (Jebel Ali Free Zone), Dubai, in the United Arab Emirates.

In addition to office space, showrooms and a logistics centre, the new 8000 sq m Wilo complex will also feature dedicated training rooms and its own assembly line.

"With the opening of our first office in Dubai in 2008, we laid the groundwork for successful developments in the Near and Middle East. This new building and its functional expansion accounts for the strategic significance of this central location within the region," said Oliver Hermes, chairman and CEO of Wilo Group.

"Since the founding of our first office about ten years ago, we have become a major supplier of pumps and pump system solutions in local markets," said Georg Weber, chief technology officer of the Wilo Group. "In the future, we will be able to better and more efficiently serve the needs of our customers and partners in the region by fulfilling local market requirements with tailored products, solutions, and services."

The Dubai office serves as a regional platform for countries in the Near and Middle East and in North Africa.

"With this central hub, we can further expand our bilateral cooperation with partners from the United Arab Emirates and the Near and Middle East in line with our intensified globalisation strategy," said Hermes, who is also chairman of the German Near and Middle East Association (NUMOV).

The new Wilo building is among the most energy-efficient buildings in its class in Dubai and is certified in accordance with LEED Gold.

www.wilo.com

## Alfa Laval books SEK180mn Framo pumping orders

Alfa Laval has won two orders, together worth around SEK180 million, to supply Framo pumping systems to an oil facility in the Middle East and to an FPSO (Floating Production, Storage and Offloading) vessel being built in China.

The orders comprise pumping systems for crude oil in a cavern and for crude oil offloading, slop and ballast pump duties. Deliveries are scheduled for 2019.

www.alfalaval.com

## Flowserve appoints Marketing & Technology VP

Dr Tauseef Salma is joining Flowserve Corp as vice president, Marketing & Technology.

Dr Salma comes to Flowserve from Baker Hughes, a GE Company, where she has served as vice president, Oilfield and

Industrial Chemicals, since 2017, and held various roles of increasing responsibility, including vice president, Enterprise Technology.

Bringing more than 21 years of oilfield services experience to Flowserve, Dr Salma holds four US patents, a doctorate in Chemical Engineering from Rice University,



Dr Tauseef Salma, the new vice president, Marketing & Technology, at Flowserve (Photo: Business Wire)

and a bachelor's degree in Chemical Engineering from the University of Engineering and Technology in Lahore, Pakistan.

"With Tauseef's extensive technology background and long-term experience in industries

we serve, I am very confident that she is the right person to drive our technology development as well as the strategy around our market-led approach to innovation in our products, services and customer experience," said Scott Rowe, Flowserve president and CEO.

www.flowserve.com

## John Crane establishes service centre in Ireland

John Crane has set up a new service centre in Shannon, Ireland.

Located in County Clare, the service centre will provide aftermarket support for John Crane's customers within the region, as well as in EMEA, APAC and the Americas.

John Crane has had a manufacturing facility in Shannon for nearly 45 years. The plant serves as a Center of Excellence for the production and repair of high-temperature metal bellows, including HTC types.

"Establishing a service centre in Shannon is a testament to our commitment to provide worldclass service and support to our customers," said Shannon plant manager John Fitzgerald. "The aim of the service centre is to enable effective and efficient operations for our customers through the reduction of downtime costs and service repairs. This service centre also allows us to support a longterm growth vision by investing in local infrastructure and talent."

The service centre enhances John Crane's local service and support network in markets such as petrochemical and refining, pulp and paper, chemical and pharmaceutical production, power generation, and the food and beverage industry, as well as both end user and original equipment manufacturer businesses. Capabilities include fully equipped seal workshops and seal installation and commissioning report.

www.johncrane.com



John Crane's new service centre in Shannon.